

Message Text

CONFIDENTIAL

PAGE 01 STATE 043990
ORIGIN EUR-12

INFO OCT-01 ISO-00 SS-15 CIAE-00 DODE-00 PM-05 H-01
INR-10 L-03 NSAE-00 PA-01 SP-02 ACDA-12 TRSE-00
NSCE-00 SSO-00 USIE-00 INRE-00 /062 R

DRAFTED BY EUR/SOV:KBROWN:GMH

APPROVED BY EUR:WHLUERS

EUR/SOV:MGARRISON

S/MS:CKAMMAN

EUR/RPM:WSHINN (DRAFT)

EUR/SE:ESMITH

-----097367 181810Z /70

O R 181804Z FEB 78

FM SECSTATE WASHDC

TO AMEMBASSY ANKARA IMMEDIATE

INFO AMEMBASSY ATHENS

AMEMBASSY BONN

AMEMBASSY MOSCOW

AMEMBASSY NICOSIA

AMEMBASSY PARIS

USMISSION USNATO

AMCONSUL NAPLES

AMEMBASSY LONDON

C O N F I D E N T I A L STATE 043990

E.O. 11652:XGDS-1

TAGS: PEPR, TU, UR

SUBJECT:TURKISH-SOVIET POLITICAL DOCUMENT

REF: ANKARA 1051

1. WE HAVE SEVERAL OBSERVATIONS ON THE NEGOTIATION OF A
POLITICAL DOCUMENT WITH THE SOVIETS WHICH CAN BE PASSED,
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 043990

AT YOUR DISCRETION, TO THE MFA (PARA 2 BELOW). THE
EMBASSY SHOULD MAKE CLEAR THAT THESE ARE BASED ON PAST US
EXPERIENCE IN DEALING WITH THE SOVIETS, AND THAT WE ARE
NOT NECESSARILY IMPLYING THAT THEY ARE RELEVANT TO
TURKEY'S SITUATION. NOT ONLY DO WE WISH TO AVOID GIVING
ANY IMPRESSION THAT WE ARE "INTERFERING," BUT WE ALSO
WISH TO AVOID RAISING SUSPICIONS THAT OUR OBSERVATIONS ARE

DESIGNED TO UNDERCUT TURKISH BILATERAL RELATIONS WITH THE SOVIETS.

2. IN GENERAL, COUNTRIES WHICH ARE CONTEMPLATING POLITICAL AND OTHER AGREEMENTS WITH

MOSCOW SHOULD BE PREPARED, AND MAKE CLEAR TO THE SOVIETS THAT THEY ARE PREPARED, TO UNDERGO A LONG AND CAREFUL NEGOTIATION, HOPEFULLY UNRUSHED BY A DEADLINE SET BY, FOR

EXAMPLE, A HIGH-LEVEL VISIT. THE COUNTRY IN QUESTION SHOULD SEEK TO TABLE, AND WORK FROM, ITS DRAFT BEFORE THE SOVIETS TABLE THEIRS. SOVIET POSITIONS AND CONCERNNS NEED NOT BE ANTICIPATED -- A COUNTRY SHOULD AVOID THE TEMPTATION TO INCLUDE IN ITS DRAFT GIVE-AWAY LANGUAGE FOR THE SOVIETS, IN THE HOPE THAT MOSCOW WILL IN TURN BE MORE WILLING TO ACCEPT LANGUAGE OF IMPORTANCE FOR THEIR NEGOTIATING "PARTNER"" IT IS IMPORTANT TO KEEP IN MIND THAT THE SOVIETS ARE HARD BARGAINERS AND TEND TO HAVE A QUID-PRO-QUO NEGOTIATING STYLE -- THEY WILL ASSUME THAT WHATEVER POSITIONS THE OTHER SIDE TABLES ARE MEANT TO BE BARGAINED DOWN. THUS, A FIRST DRAFT TO THE SOVIETS SHOULD MAXIMIZE THE COUNTRY'S CONCERNNS. ANY GOVERNMENT NEGOTIATING WITH MOSCOW, FURTHERMORE, SHOULD BE FIRM AND UNEQUIVOCAL ON ITS OWN POSITIONS AND NOT HESITATE TO USE DELAY IN RESPONDING TO SOVIET COUNTER-PROPOSALS, EVEN WHEN

CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 043990

DELAY MAY NOT BE NECESSARY. NOR SHOULD THE GOVERNMENT QUICKLY DISCARD SOME OF ITS "THROW AWAYS," WHICH WILL ONLY ENCOURAGE THE SOVIETS TO PROBE FOR MORE.

3. IN TERMS OF THE ACTUAL SUBSTANCE AND DEGREE OF SPECIFICITY OF THE AGREEMENT, THAT IS CLEARLY ANKARA'S BUSINESS. POSSIBLE ISSUES OF INT:REST MIGHT INCLUDE 1) NON-INTERFERENCE IN EACH PARTY'S BILATERAL AND MULTILATERAL RELATIONS WITH THIRD COUNTRIES AND GROUPS OF COUNTRIES; 2) RESTRAINT IN THIRD AREAS, AND/OR A PLEDGE NOT TO BECOME MILITARILY INVOLVED IN THIRD AREA DISPUTES; 3) A GENERAL COMMITMENT TO FULL IMPLEMENTATION OF ALL CSCE PROVISIONS; AND 4) EXCHANGES IN THE SCIENTIFIC, CULTURAL, AND OTHER FIELDS BETWEEN ORGANIZATIONS, INSTITUTIONS AND INDIVIDUALS, REPEAT INDIVIDUALS.

4. MANY OF OUR OBSERVATIONS ON NEGOTIATING WITH THE SOVIETS ARE HARDLY NEW OR SURPRISING (PARTICULARLY SINCE THE TURKS HAVE BEEN TO THE NEGOTIATING TABLE WITH THE SOVIETS BEFORE). WE ARE OF COURSE WILLING TO EXCHANGE FURTHER VIEWS IF THE MFA SO DESIRES.

5. FYI WE POUCED TO EMBASSY ANKARA ON FEBRUARY 10 A COPY
OF THE US-USSR "BASIC PRINCIPLES OF RELATIONS" OF MAY 29,
1972. IT SHOULD NOT, HOWEVER, BE VOLUNTEED TO MFA UNLESS
SPECIFICALLY REQUESTED. WE DO NOT WISH TO APPEAR TO BE
OFFERING A MODEL DOCUMENT AS A "GUIDE" FOR THE TURKS. VANCE

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptoning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DOCUMENTS, POLITICAL SITUATION, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 18 feb 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE043990
Document Source: CORE
Document Unique ID: 00
Drafter: KBROWN:GMH
Enclosure: n/a
Executive Order: X1
Errors: N/A
Expiration:
Film Number: D780076-0511
Format: TEL
From: STATE
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780236/aaaabefq.tel
Line Count: 121
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b11b61d3-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: ONLY
Reference: 78 ANKARA 1051
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 02 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3544641
Secure: OPEN
Status: NATIVE
Subject: TURKISH-SOVIET POLITICAL DOCUMENT
TAGS: PEPR, TU, UR
To: ANKARA
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/b11b61d3-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014